

Musician's Survival Toolkit Outline

Topics covered will include:

1. Introduction

Who I am, why am I here?
Who you are, why are you here?
Overview of what I'll be talking about

2. Philosophical - KNOW YOURSELF

The gift
Inspiration
Joy
Your own path
Your mistakes are your teachers.
Criticism
Jealousy
Spirituality
Be an artist

3. Getting Gigs

How do you get a job?
Self-evaluation
Who you know = who knows you
Strive to work with the best and for the best;
Where to live
Social media/internet
Why to take a job -
 Money, people/connections, credit, experience, fun
Always show your best
Day gigs
Live cheap

4. Relationships and Networking

Do it your way
Like a musical skill you have to learn it
Information exchange
Network your own level
Network above your level
Where to put your networking energy
How to turn a "loss" into something positive

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6. How to Collaborate

Why do you need to be a great collaborator anyway?

Who you will be collaborating with --

Understand your role and everyone else's too:

Different modes of collaboration:

Collaborating with:

 Masters/people who can teach you

 Peers

 Less experienced people

What to do, what not to do

How to take direction

7. Putting Together Your Team

Business/Financial:

 Accountant

 Lawyer

 Agent/Manager--

Musical

Mentors

Non-musical and non-business supporters

8. Get Smarter

Lifelong education

What to learn:

 Practical skills for your craft

 Beyond music

 Imagination, motivation, inspiration

Recommended reading

9. Questions and open discussion